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# How Mobile Operators support deployment of eCall

## Remote SIM provisioning and the lifecycle of eCall

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# Agenda

- GSMA participation to eCall task forces:
  - Periodic Technical Inspection
  - Life Cycle Management / End of Life
- How does the GSMA remote SIM Provisioning support eCall?
- Discover more & Q&A



# GSMA participation to the European Commission work on eCall

- ❑ GSMA is actively contributing to the EeIP (European eCall Implementation Platform):
  - **Task Force for Periodic Technical Inspections:** investigated several options for performing the test of eCall in the in-vehicle system.
  - **Task Force for Life Cycle Management:** investigated the start of life, end of life of the eCall service and numbering aspects.

Work is still in progress



# Periodic Technical Inspection task force proposal

- ❑ The Task Force produced a report that evaluates several options for car inspections
- ❑ Options differ by an increasing level of complexity and cost
- ❑ Two preferred options have been proposed to EeIP:
  - a) Diagnostic interface of vehicle only
  - b) Establishing connection to a test PSAP via long number stored on the USIM for this purpose.



# Life Cycle Management Task force – Scope

Working on a report that focuses on two key lifetime events in the eCall service life cycle:

- ❑ Assignment of a public numbering resources to the eCall SIM and its activation on a mobile networks
- ❑ Identification of a trigger defining the end-of-life of the vehicle and its corresponding eCall SIM



# Life Cycle Management Task force - Scope

The Task Force also looked into:

- The need to optimise the use of numbering and addressing resources
- The need to determine triggers that define the end-of-life of the SIM
- The entities involved and the process required to support the eCall end-of-life
- The viability of any recommendations made in this report considering the mandated timeframe for implementation



# Vehicle life-cycle and stakeholders involved

## Vehicle Life-cycle



## Stakeholders

Vehicle  
Manufacturer

SIM/module  
Manufacturer

MNO

National  
vehicle  
authority



# End-of-Life proposals

The LCM Task Force has evaluated three options for the end-of-life:

- ❑ Define a set duration, renewal before expiration
- ❑ Renew duration at regular vehicle testing: good fit with PTI Task Force proposal
- ❑ Synchronize with the actual vehicle life time, by mean of a suitable and standard EU process to be defined





# GSMA preferred solutions to End-of-life

The GSMA and their members are supportive for the first two solutions:

- ❑ Define a set duration, with possible renewal before expiration
- ❑ Renew duration at regular vehicle testing, solution that utilises the proposal from the PTI Task Force.
- ❑ Synchronize with the actual vehicle life time, by mean of a suitable harmonised process definition.



## Reasons – Both solutions are:

- ❑ **Simple:** easy to implement with the current infrastructure available by the mobile industry
- ❑ **Fast:** can be implemented in a **timely manner** and be ready for the required deployment date
- ❑ **Flexible:** can be developed/refined in the future
- ❑ **Global:** can be implemented by any EU member state/ do not create a EU specific configuration which may raise costs and increase complexity for manufacturers
- ❑ **Independent:** from any numbering scheme/ arrangement



## GSMA approach : suggested principles and criteria

- ❑ Promotes potential future **innovation**, by creating the base for future services.
- ❑ **Interoperable solutions** reduce **deployment costs** and facilitate scalability.
- ❑ GSMA Remote SIM provisioning initiative is an example of a **flexible solution**, specifically tailored to IoT service providers needs.
- ❑ Support **global models** rather than local/regional solutions.



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# Remote provisioning of the embedded SIM





# Why GSMA Remote SIM Provisioning?

The IoT is fundamentally different from traditional telecom services

Distinct elements of the value chain  
will be performed in different  
geographies

Example: Automotive

Connected cars  
manufactured in  
one location



Distributed globally with  
installed sensors,  
seamless connectivity,  
data and analytics



# What is a SIM? The Basics:

IT'S LIKE A COMPUTER



**ENSURES CONNECTIVITY &  
SECURITY FOR USERS**

**SECURITY**



Stores secret keys and information for securing communications.

**IDENTITY**



It's the key to for the device to access the communication network.

**TAMPER PROOF!**



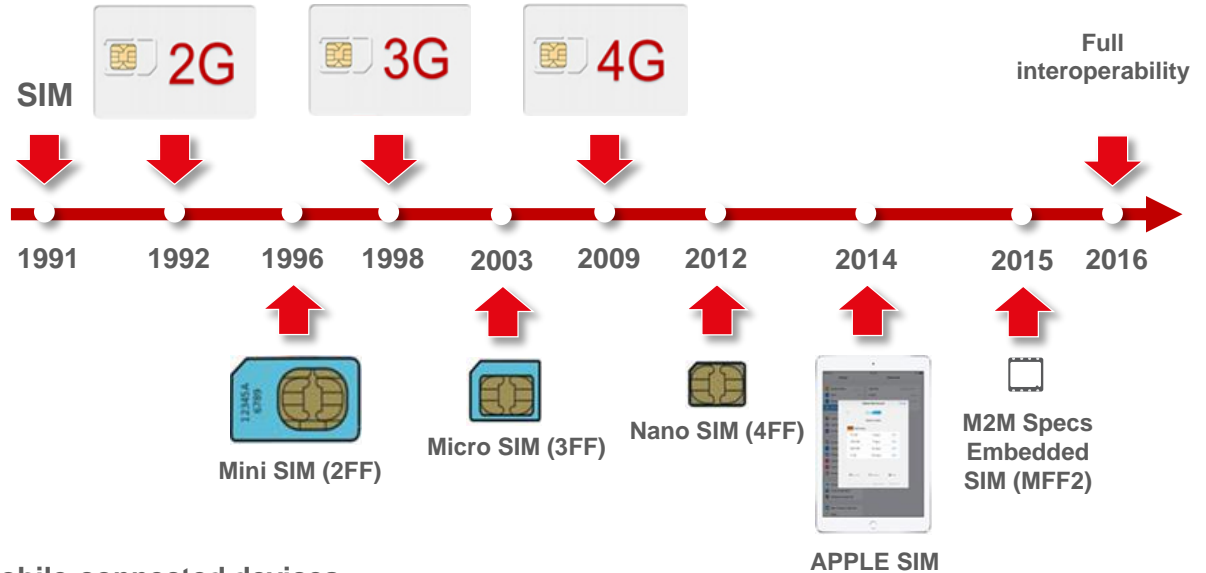
Built to be tamper proof. Information inside cannot be accessed without the right credentials.



# The Evolution Of The SIM Card

DRIVING  
INNOVATION

90%  
SIM SPACE REDUCTION



A new generation of smaller, lighter, mobile-connected devices



# The Different SIMs

## DRIVING INNOVATION

### PHYSICAL TO DIGITAL



## Traditional SIMs



Physical hardware (UICC) +  
hardcoded logical profile

Performs authentication and  
uses cryptography to  
authenticate

Predominantly single operator  
profile per SIM

User has to physically  
remove/swap SIMs to change  
service.

Takes up more room in device  
& adds logistics costs

## Embedded SIMs



Physical hardware (eUICC)  
Hardware permanently  
integrated into device

Same security as regular  
removable SIM

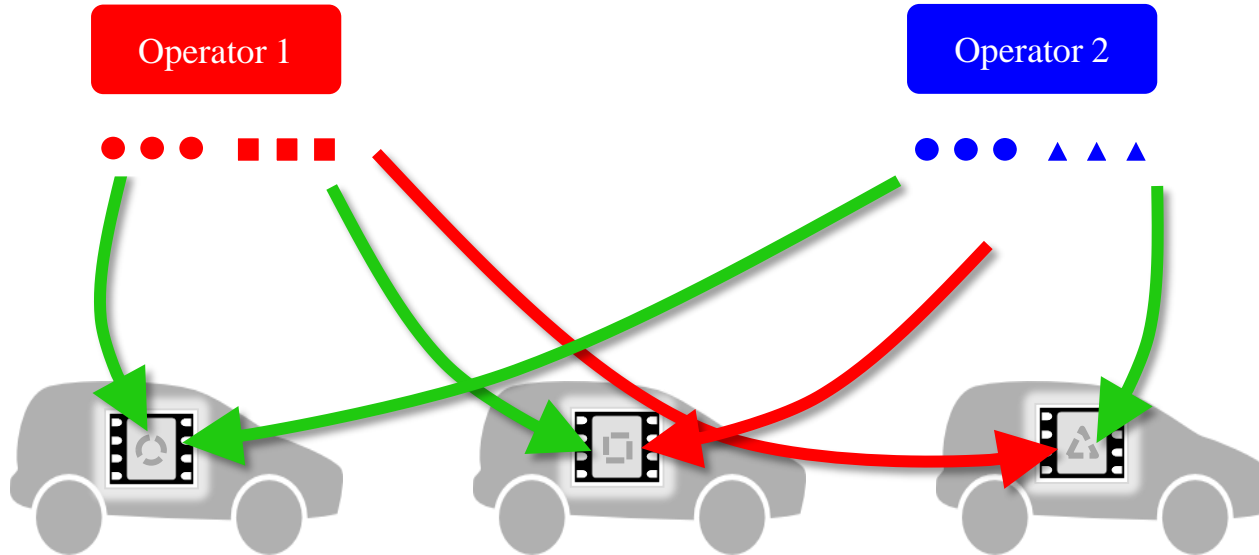
Operator subscription  
provisioned remotely

Enables flexibility for customer/  
proliferation of new devices /  
lowers cost





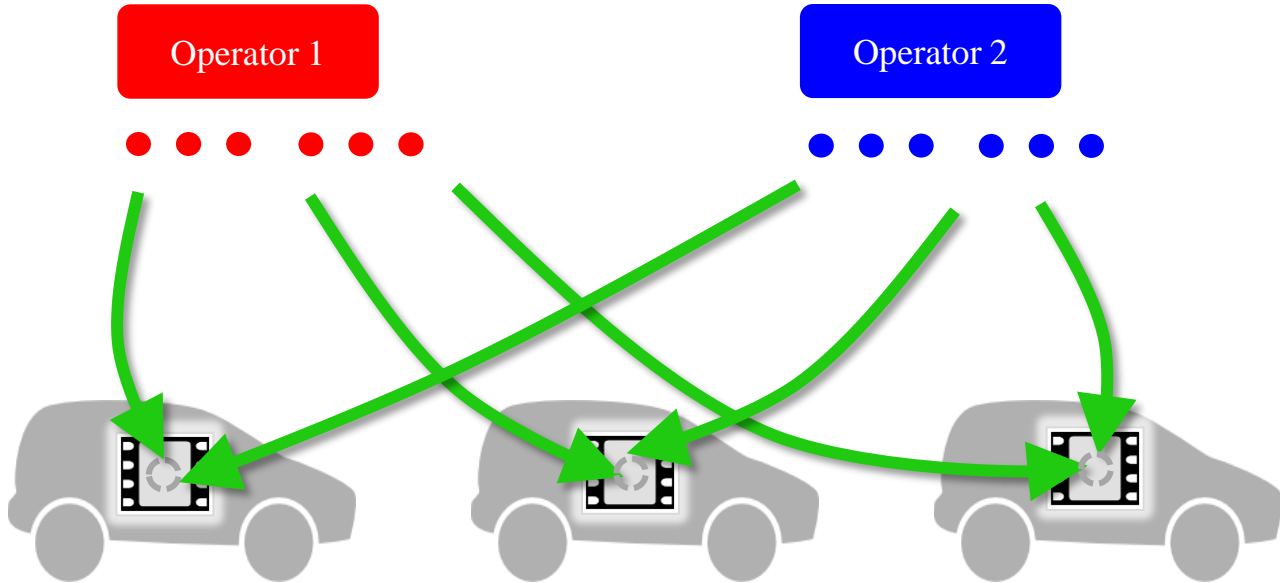
# The GSMA Remote SIM Provisioning - Essential attributes for Operators





# The GSMA Remote SIM Provisioning - Essential attributes for Operators

Profile interoperability





# Conclusions

- ❑ GSMA is supportive of the ongoing work within the eCall task forces
- ❑ '*The perfect is enemy of the good*': a simple, fast, flexible, globally robust and numbering-scheme independent solution can be implemented within the initial eCall time frame
- ❑ The Remote provisioning of the Embedded SIM is a tool that aim at accelerating IoT deployments and supports all the above points.



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Thank you

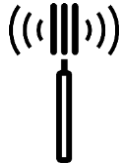


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# GSMA Resources



Mobile IoT

IoT Big Data



Remote SIM Provisioning



Smart Cities



IoT Security & Connection Efficiency Guidelines

Policy & Regulation





# About the GSMA



THE GSMA  
WAS FOUNDED  
IN  
**1987**

## 12 OFFICES WORLDWIDE:



LONDON



DUBAI



ATLANTA



BRUSSELS



BARCELONA



HONG KONG



BRASILIA



BUENOS AIRES



SAO PAULO



NAIROBI



NEW DELHI



SHANGHAI



The GSMA  
represents  
the interests  
of mobile  
operators  
worldwide



UNITING  
NEARLY  
**800**  
MOBILE  
OPERATORS



WITH  
**300+**  
COMPANIES  
in the broader mobile ecosystem



The world's leading mobile industry events,  
Mobile World Congress and Mobile World  
Congress Shanghai, together attract

**130,000+**  
people from across the globe each year

The GSMA works to deliver a regulatory environment  
that creates value for consumers by engaging  
regularly with:



MINISTRIES  
OF TELECOMS



TELECOMS  
REGULATORY  
AUTHORITIES



INTERNATIONAL &  
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ORGANISATIONS



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Industry Experts

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GSMA Working Groups  
provide frameworks and  
standards in commercial,  
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maintain and advance  
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